John Hughes recruits independent chairman



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Retail



John Hughes (top). his daughter Joanna Millard and Craig Holland.

The family company that owns <u>John Hughes</u> Group has recruited Melbourne-based business adviser <u>Craig Holland</u> as chairman as it prepares for a wider leadership succession.

Mr Holland quietly joined the board of Gilpin Park Pty Ltd last year after being engaged 18 months ago to lead a review of the group's governance and structure.

His appointment came to light when <u>John Hughes</u>' daughter and heir apparent <u>Joanna Millard</u> sat down with *Business News* to share her story and ambitions for the group.

The 42-year-old <u>Ms Millard</u> had been executive chair at <u>Gilpin Park</u> but stepped aside as chair in favour of <u>Mr Holland</u> in August last year.

"We are building it out, in terms of the governance structures and the strategy of the family company," Ms Millard said.

"We wanted to put in place a more robust governance structure and have an independent person sit on the board and provide their insights on working with other families as well."

<u>Gilpin Park</u>'s core asset is the <u>John Hughes</u> Group automotive business, which has annual sales of \$900 million, and its expansive property holdings.

It also holds a number of other investments.

Mr Holland heads advisory firm Generation Private.

His most notable role was serving as a director of The Good Guys and chairing the board committee that led the sale of the family-owned business to JB Hi Fi for \$870 million in 2016.

Mr Holland told *Business News* his other board roles include a second family office in Perth but declined to provide details.

Mr Holland's appointment comes after several other additions to the <u>Gilpin Park</u> board in recent years.

Former ANZ Bank state manager and Wallis Drilling chairman Mark Crumby joined the board as a non-executive director in 2022.

The board also includes the automotive group's veteran chief operating officer <u>Rod Gailey</u> and long-time tax adviser <u>Dudley Elliott</u>.

They are additional to the group's 88-year-old founder, <u>John Hughes</u>, his wife Margarita Hughes, and <u>Ms Millard</u>.

Collectively, it has a large and very experienced board for a family holding company.

The governance structure at the operating business is much leaner and simpler.

Mr Hughes is founder and chairman while Ms Millard and Mr Gailey are executive directors.

<u>Mr Hughes</u> continues to work full-time in the business, despite his age and being treated for cancer over the past two years.

"He never talks about his health or let's that be a focus," Ms Millard said.

"He is charging along, he's very motivational, John still works six-and-a-half days a week."

That said, Mr Hughes does have a succession plan.

"He acknowledges reality, he won't be around forever and we need to make plans for the future," she said.

That plan includes Ms Millard becoming the group's next managing director.

She said her role would be different from the way her father has led the business.

"I won't be as hands-on and operational because I see broader opportunities within our family group," she said.

The group is also planning to appoint a chief executive to handle the day-to-day operations of the automotive dealerships.

* For an in-depth profile of <u>Ms Millard</u>, see the next edition of the Business News magazine, where the qualified lawyer talks about her business career, the property company she has established with her husband and her thoughts on an ASX listing.